

St Louis Rowing Club

Board of Directors Meeting Minutes: February 2, 2021 Conference Call

Board Members:

Present:

- **Steve Dedrickson, President**
- **Kristy Heffernan, Vice President**
- **Deb Small, Treasurer**
- **Vicky Cochran, Secretary**
- **Julie Albsmeyer, Communications**
- **Carissa Foster, Captain**
- **Christina Lawrence, Safety**
- **Ruth Miller, Junior Program Coordinator**
- **Eric Yin, Junior Program Coordinator**

Absent:

Quorum present? Yes

Others Present:

Proceedings:

Meeting called to order at **7:34pm**, by **Steve Dedrickson**

Approval of minutes

Motion for Approval of minutes from January 5, 2021 was made by Deb, seconded by Julie, (Passed 7-Yes, 0-No, 0-Abstain)

Agenda

Old Business

- 1) Extending Indoor Erging with current protocols update-Steve
 - a) Only used for 2 days
 - b) Discussion regarding the concern about low temperatures
 - i) Decision made on a day to day basis
- 2) Personal Calls to Adult Members in Progress
 - a) To be wrapped up by Feb 10th
- 3) PPP status update -Steve
 - a) Applied for forgiveness on 1st loan
 - b) Trying to find a bank to apply for 2nd loan
 - c) Board is in favor to apply for 2nd loan
- 4) Erg Rental Request- Deb
 - a) There is at least one erg still out from a fall rental program
 - b) Needs to be a process to ensure returns
 - c) Agreement to eliminate this rental program in the future

New Business

- 1) Discount for LTR to Row House Members -Kristy
 - a) Same as Neutroperformance program last year
 - b) \$250 vs \$295
 - c) Only for RowHouse Unlimited members
 - d) For now to be offered to March LTR

Motion to approve a discounted March LTR Class to Rowhouse Unlimited members was made by Julie, seconded by Vicky, (Passed 8-Yes, 0-No, 0-Abstain)
- 2) Spring Regatta Planning - Ruth and Eric
 - a) No Team Buses or Hotel rooms are planned for Spring,
 - b) Only providing snacks
 - c) Tim may try to schedule a couple of Duel Meets with other clubs
- 3) Request from Gateway Dragon Boat Festival - Steve
 - a) Agreed to rent out launches in the past
 - b) We have been asked again

Action: Steve will send proposal from the Dragon Boat Organization
- 4) Middle School Proposal, Vote on Fees - Deb
 - a) See attached proposal
 - b) Coached by John
 - c) Program fee recommended at \$275, based on prior program fees and number and length of practices
 - d) Deb has set out the new member payments procedure, BOD need to read

Motion to approve the Middle School program fee for Spring 2021 of \$275 was made by Deb, seconded by Ruth, (Passed 8-Yes, 0-No, 0-Abstain)



2021 - Spring -
SLRC Middle School

- 5) Facility use by Non Members - Deb, Kristy
 - a) Non member Masters and Junior Alumni have been seen practicing either with a Juniors coached practice and/or without a coached launched
 - b) Need to ensure all coaches understand the policies and procedures
 - i) Onboarding process for coaches
 - ii) Ongoing process for education for coaches
 - c) Concerns about open access to the boat house and security in general were discussed. The BH is often wide open with no one present. Need to remind coaches to close bay doors and also research Security Cameras and Wi-Fi

Action: Kristy to add wording to ensure Nonmember or Junior Alumni practice with coaches at an Adult practice to the Coaches expectations

Action: Ruth to provide options on security cameras
- 6) Financial update:
 - a) Overall performance continues to be strong vs. FY21 budget which was set conservatively given Covid concerns. We are currently tracking fairly even with FY20 performance. Recall that FY20 was challenging due to the flooding in the summer of 2019 and spring Covid impacts.
 - b) In all, we are forecasting a positive net income. This does consider strong Junior renewals (currently underway) and Adult renewals in April.
 - c) We are seeing some drops from our Junior Program. These numbers will be analyzed when final and any concerns addressed.

- d) Interviews with Adult members are currently underway to access risk and opportunities to increase retention.



FY21 Dec Summary
Final.pdf



FY21 Dec Cash
Flow Final.pdf



FY21 Dec Mondy
and YTD Final (2).pd

Around the Room- Any updates from board members and/or their committees

- 1) Steve
 - a) N/A
- 2) Kristy
 - a) Start making calls to Adult members
- 3) Deb
 - a) N/A
- 4) Vicky
 - a) N/A
- 5) Julie
 - a) N/A
- 6) Carissa
 - a) There maybe a second erg in the rental program, need to double check
- 7) Christina
 - a) Expect a call to from her for Member Management requirements
- 8) Ruth
 - a) N/A
- 9) Eric
 - a) N/A

Adjournment

Motion to Adjourn made by Julie, seconded by Steve, (Passed Yes-8, No-0) meeting adjourned at 8:57pm